

Dear Current and Future Valued Customers:

I would like to take this opportunity to thank you for expressing interest in Point Software, Inc. I also want to share with you why I feel doing business with us is a smart choice for your jurisdiction.

At Point Software, we do not simply provide our customers with software and services. We build relationships that endure by giving the individualized attention necessary to realize our customers' goals. Whether you require a solution that is turnkey or more specialized, you can be assured that we have the resources and knowledge to address your situation while exceeding your expectations.

Our mission is to bring success to our customers. We achieve this by developing applications that increase efficiency and decrease operating expenses to yield a significant Return on Investment.

It is my hope that you will consider Point Software for your next project, as we are deeply committed to solving your needs. Feel free to [contact us](#) to discuss how we can help you. We look forward to hearing from you.

Best Regards,

A handwritten signature in blue ink, appearing to read 'J. Regan', written over a large, semi-transparent watermark of the Point Software logo.

James F. Regan
President

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